



## Financial Tear Sheet

### Corporate Profile

Sensata Technologies Holding N.V. (NYSE: ST), a global industrial technology company, is a leader in the development, manufacture and sale of sensors and controls. We produce a wide range of customized, innovative sensors and controls for mission critical applications such as thermal circuit breakers in aircraft, pressure sensors in automotive systems, and bimetal current and temperature control devices in electric motors. Our high value-added solutions help satisfy the world's growing need for safety, energy efficiency, and a clean environment, positively affecting millions of people everyday.

We believe the following competitive strengths differentiate us from our competitors and position us to succeed:

- Leading positions in high growth segments;
- Innovative, highly engineered products for mission-critical applications;
- Long-standing local presence in key emerging markets;
- Collaborative, long-term relationships with diversified customer base;
- High switching costs;
- Attractive cost structure with scale advantage and low-cost footprint;
- Operating model with high cash generation and significant revenue visibility; and
- Experienced management team.

Looking ahead, we intend to continue to execute our growth strategy, developing innovative new products; expanding our presence in significant emerging markets; broadening our already deep customer relationships; extending our low cost advantage; pursuing strategic acquisitions, and continuing to recruit, retain and develop our talented employee pool globally.

### IR Contacts

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### Stock Performance

#### ST (Common Stock)

Exchange	NYSE (US Dollar)
Price	\$49.60
Change (%)	▼ 0.08 (0.16%)
Volume	554,716
52 Week Low	\$35.10
Market Cap	\$8,493,032,949
Rolling EPS	1.68
PE Ratio	29.5238
Shares Outstanding	171,230,503
Data as of 10/19/17 4:02 p.m. ET	



## Recent News Releases

10/13/17

Sensata Technologies Announces Date and Time of Third Quarter 2017 Earnings Release and Webcast

10/11/17

Sensata Technologies Announces Completion of Consent Solicitations Related to Sensata Technologies B.V.'s 4.875% Senior Notes due 2023, 5.625% Senior Notes due 2024 and 5.000% Senior Notes due 2025 and Sensata Technologies UK Financing Co. plc's 6.250% Senior Notes due 2026

10/02/17

Sensata Technologies Announces Commencement of Consent Solicitations of Sensata Technologies B.V.'s 4.875% Senior Notes due 2023, 5.625% Senior Notes due 2024 and 5.000% Senior Notes due 2025 and Sensata Technologies UK Financing Co. plc's 6.250% Senior Notes due 2026

09/12/17

Sensata Showcases Leading Edge Technologies at Frankfurt Auto Show (IAA)

09/05/17

Sensata Technologies Announces Live Webcast of Presentation at the Citi Global Technology Conference

## Management Team

Martha Sullivan

President and Chief Executive Officer

Steve Beringhause

Executive Vice President, Performance Sensing and Chief Technology Officer

Jeffrey Cote

Executive Vice President, Sensing Solutions and Chief Operating Officer

Paul Vasington

Executive Vice President and Chief Financial Officer

Allisha Elliott

Senior Vice President, Chief Human Resources Officer

## Upcoming Events

Date Title

10/24/17 8:00 a.m. ET [Q3 2017 Sensata Technologies Holding N.V. Earnings Conference Call](#)

12/12/17 8:30 a.m. through 12/12/17 1:30 p.m. ET [Sensata 2017 Investor Analyst Day](#)

## Recent SEC Filings

Filing Date Form Description

10/13/17 8-K Report of unscheduled material events or corporate event

10/04/17 8-K Report of unscheduled material events or corporate event

09/08/17 SC 13G/A An amendment to the SC 13G filing

07/25/17 10-Q Quarterly report which provides a continuing view of a company's financial position

## Board of Directors

Beda Bolzenius

Retired Vice President and Vice Chairman, Asia Pacific and President, Automotive Experience at Johnson Controls International

Paul Edgerley  
Senior Advisor

James E. Heppelmann  
President and Chief Executive Officer

Charles W. Peffer  
Retired Partner

Kirk P. Pond  
Retired President, Chief Executive Officer, Chairman

Constance E. Skidmore  
Retired Audit Partner

Martha Sullivan  
President and Chief Executive Officer

Andrew C. Teich  
President and Chief Executive Officer  
FLIR Systems

Thomas Wroe  
Former CEO, Apex Tool Group, LLC

Stephen Zide  
Senior Advisor